



Members of Western & Southern Financial Group

## **Fixed Annuity Good Order Checklist**

PLEASE READ THE FOLLOWING INSTRUCTIONS TO ENSURE YOUR BUSINESS PROCESSES WITHOUT DELAYS.

RECEIPT OF AN INCORRECT APPLICATION OR OTHER REQUIRED FORMS WILL LEAD TO PROCESSING DELAYS OR CANCELLATION OF A PENDING CONTRACT.

REMINDERS FOR ALL TYPES OF NEW CONTRACTS
☐ Before you present the product material, please ensure that you are licensed, appointed, product trained and suitability CE compliant in the state in which you are making the sale.
☐ For contracts issued in New York, complete the Regulation 60 packet.
☐ The Owner(s) and the Annuitant must be within the allowed issue ages for the product being sold.
☐ If the Owner is not the Annuitant, please designate an Owner's Beneficiary.
☐ The correct state version and most current version of each form must be used. Submission of incorrect versions of forms will create significant delays in issuing the annuity contract. Please check WSFinancialPartners.com for the most current version of the forms. Outdated forms will not be accepted.
☐ Complete and submit all sections on all of the forms; especially answer all of the questions asked on the application.  Sections that are left blank may create delays. Any corrections will require written authorization from the owner(s).
□ Appropriate signatures and dates, including those of applicable Joint Owners, must be provided on ALL forms. The state where the application was signed must also be indicated.
☐ Complete the appropriate Replacement questions on the application. ☐ Agent and Client answers to replacement questions must be in agreement.
□ Replacement Notice: Required in many states if the client has an existing life insurance policy or annuity contract, even when no replacement is occurring (based on individual state regulations). Joint Owners should also sign the notice. □ The answers to the questions on this form (if required) are in agreement with the application.
☐ Complete the Entity Ownership Certificate if a non-natural person will own the contract instead of an individual.
□ Complete the Spousal Consent section of the application, if this is a contract where the owner resides in (AZ, CA, ID, LA, NM, NV, TX, WA or WI) and the owner's spouse is not named as the sole primary beneficiary.
☐ Complete the Fixed Annuity Suitability Statement, if required.
☐ The Sales Representative has signed the application, and provided all of the appropriate information.
☐ Submit all pages of each form.
REPLACEMENT BUSINESS REMINDERS
☐ Complete the Notice Regarding Replacement (state variations may apply).
<ul> <li>□ Complete the Absolute Assignment IRC Section 1035 Policy Exchange (used for nonqualified contracts) or Authorization for Rollover or Transfer of Tax-Qualified Funds (used for qualified plans).</li> <li>□ Provide the complete street address (not a P.O. Box) for the transferring company.</li> <li>□ Indicate the estimated amount of the transaction.</li> </ul>
☐ Provide all required surrendering company forms (contact the surrendering company for requirements).

Integrity operates in all states except ME, NH, NY and VT where National Integrity operates.



# Individual Fixed Annuity Application

A member of Western & Southern Financial Group

MAILING INSTRUCTIONS
Send this completed application to:  REGULAR MAIL: National Integrity Life Insurance Company, P.O. Box 5720, Cincinnati, OH 45201-5720  EXPRESS MAIL: National Integrity Life Insurance Company, 400 Broadway, MS 74, Cincinnati, OH 45202-3341  FAX NUMBER: 888.220.2677
Mail Contracts to: Sales Representative/Licensed Agent Owner
(Contracts mailed to sales representative/licensed agent must be delivered within five days of receipt.)
PRODUCT ELECTION (Required) - Choose One
New Momentum SPDA Series II
ANNUITANT INFORMATION (Required)
Annuitant – The Annuitant is the person whose life expectancy is used to determine the annuity benefit and contract maturity date. The Annuitant is also the Owner unless indicated otherwise.  NAME (First, Middle, Last)
SOCIAL SECURITY NUMBER  DATE OF BIRTH (MM/DD/YYYY)  Male  Female  TELEPHONE NUMBER (include area code)  E-MAIL ADDRESS
PHYSICAL ADDRESS Line 1 (No P.O. Boxes)  Line 2
CITY  STATE ZIP  MAILING ADDRESS Line 1 (if different from physical address)  Line 2
CITY STATE ZIP
COUNTRY OF CITIZENSHIP  RELATIONSHIP TO OWNER
If you are not a United States citizen, are you a permanent resident of the US?  Yes No If yes, for how long?

## **ANNUITANT INFORMATION (Required) - Continued**

**Contingent Annuitant** – The Contingent Annuitant becomes the new Annuitant if the original Annuitant dies (nonqualified contracts only). Naming a Contingent Annuitant will prevent payment of the Death Benefit on death of the Annuitant. If Owner and Annuitant are the same, the Surrender Value will be paid instead.

NAME (First, Middle, Last)					
SOCIAL SECURITY NUMBER	DATE OF BIR	RTH (MM/DD/	(YYY) GENDE		male
TELEPHONE NUMBER (include area	code) E-MAII	L ADDRESS			
ADDRESS Line 1			Line 2		
CITY			STATE	ZIP	
COUNTRY OF CITIZENSHIP		RELATION	SHIP TO OWNER		
If you are not a United States citizen, a you a permanent resident of the US?	are Yes	☐ No	If yes, for ho	w long?	
ANNUITANT BENEFICIARY INFOR	MATION (Require	ed)			
Annuitant's Beneficiary – The Annuit goes to the Annuitant's estate if an Annuitant's estate if an Annuitantit equally, unless otherwise speciof the death benefit equally. Percentag Type, the Beneficiary Type will be cons	nuitant's Beneficia fied. Annuitant's B es must be whole	ry is not name Beneficiaries v	ed here. Annuitant's Be vithout specified perce	eneficiaries will ntages will sha	I share the death are the balance
NAME (First, Middle, Last)					
SOCIAL SECURITY NUMBER / TIN TELEPHONE NUMBER (include area		ATE OF BIRT	TH (MM/DD/YYYY)	GENDER  Male	
TELEPHONE NOWIBER (Include area	Code) E-IVIAII	L ADDRESS			
ADDRESS		CITY		STATE	ZIP
RELATIONSHIP TO ANNUITANT			BENEFICIARY TYPE Primary	Contingent	PERCENTAGE %



ANNUITANT BENEFICIARY INFORMATION (Req	uired) - Continued	
NAME (First, Middle, Last)		
SOCIAL SECURITY NUMBER / TIN Check if TIN	DATE OF BIRTH (MM/DD/YYYY)	GENDER  Male Female
TELEPHONE NUMBER (include area code) E-N	MAIL ADDRESS	
ADDRESS	CITY	STATE ZIP
RELATIONSHIP TO ANNUITANT	BENEFICIARY TYPE  Primary	PERCENTAGE Contingent %
NAME (First, Middle, Last)		
SOCIAL SECURITY NUMBER / TIN Check if TIN  TELEPHONE NUMBER (include area code) E-N	DATE OF BIRTH (MM/DD/YYYY)  MAIL ADDRESS	GENDER  Male Female
ADDRESS	CITY	STATE ZIP
RELATIONSHIP TO ANNUITANT	BENEFICIARY TYPE Primary	PERCENTAGE Contingent %
NAME (First, Middle, Last)		
SOCIAL SECURITY NUMBER / TIN Check if TIN	DATE OF BIRTH (MM/DD/YYYY)	GENDER  Male Female
TELEPHONE NUMBER (include area code) E-N	MAIL ADDRESS	
ADDRESS	CITY	STATE ZIP
RELATIONSHIP TO ANNUITANT	BENEFICIARY TYPE  Primary	PERCENTAGE Contingent %



## Owner – The Owner controls the contract. If the Owner and Annuitant are different, different rules apply at the death of the Owner. To ensure spousal continuation and withdrawal charge waiver: (1) the Owner/Annuitant must be the same person, (2) the Owner's spouse must be the Owner's sole beneficiary AND Annuitant's sole beneficiary, (3) no Contingent Annuitant can be named, and (4) no Joint Owner can be named. **OWNER TYPE (check one)** Individual(s) Entity If the Owner is a non-natural person, such as a trust or corporation, complete the Entity Ownership Certificate and designate the Owner as the Owner's sole beneficiary AND Annuitant's sole beneficiary. NAME (First, Middle, Last) SOCIAL SECURITY NUMBER / TIN Check if TIN DATE OF BIRTH (MM/DD/YYYY) **GENDER** Male Female TELEPHONE NUMBER (include area code) E-MAIL ADDRESS PHYSICAL ADDRESS Line 1 (No P.O. Boxes) Line 2 **CITY STATE** ZIP MAILING ADDRESS Line 1 (if different from physical address) Line 2 **CITY** STATE ZIP **COUNTRY OF CITIZENSHIP RELATIONSHIP TO ANNUITANT**

**OWNER INFORMATION (Required)** 

If you are not a United States citizen, are

you a permanent resident of the US?



If yes, for how long?

No

Yes

## Joint Owner (if applicable) - The Joint Owner shares ownership rights with the Owner. Death distribution rules apply at first to die. The Joint Owner is not the Owner's beneficiary unless named as Owner's Beneficiary. NAME (First, Middle, Last) SOCIAL SECURITY NUMBER / TIN Check if TIN DATE OF BIRTH (MM/DD/YYYY) **GENDER** Male Female TELEPHONE NUMBER (include area code) E-MAIL ADDRESS ADDRESS Line 1 Line 2 **CITY** ZIP **STATE COUNTRY OF CITIZENSHIP RELATIONSHIP TO OWNER** If you are not a United States citizen, are If yes, for how long? Yes No you a permanent resident of the US? **OWNER'S BENEFICIARY INFORMATION (Required)** Owner's Beneficiary – If the Owner is not the Annuitant, the Owner's Beneficiary takes ownership of the contract if the Owner dies and will be required to take a payout. Ownership of the contract (and a distribution) may go the Owner's estate if a beneficiary is not named here. NAME (First, Middle, Last) DATE OF BIRTH (MM/DD/YYYY) SOCIAL SECURITY NUMBER / TIN Check if TIN **GENDER** Male Female TELEPHONE NUMBER (include area code) **E-MAIL ADDRESS ADDRESS CITY STATE** ZIP

**OWNER INFORMATION (Required) - Continued** 



**RELATIONSHIP TO OWNER** 

TRANSFER OR REPLACEMENT INFORMATION (Required)
Do you currently have existing life insurance policies or annuity contracts  Wes  Wo  With National Integrity Life or any other company?
Is the purchase of this annuity intended to change or replace any existing annuity contract or life insurance policy?
CONTRACT TAX QUALIFICATION AND PREMIUM INFORMATION (Required)
How do you want us to issue this contract?
☐ Non-Qualified ☐ Traditional IRA ☐ Roth IRA ☐ SEP IRA ☐ Funding Qualified Plan (IRC Section 40 <sup>-7</sup>
If Funding Qualified Plan (IRC Section 401) was selected, select one: 401(k) Pension Profit Sharing
Estimated Total Premium Amount \$
Payment Type (Check all that apply)
<ul> <li>Qualified Transfer</li></ul>
Payment Source - Make checks payable to National Integrity Life Insurance Company.
Check Wire/Clearinghouse 1035 Exchange/Non-Qualified Transfer¹ Qualified Transfer/Rollover²  ¹ Complete the IRC Section 1035 Exchange/Assignment or Nonqualified Transfer form.  ² Complete the Authorization for Rollover or Transfer of Tax Qualified Funds form.
If a Wire Transfer is used to fund this contract, the following information is required: The account belongs to the owner/
applicant and the money is being transferred from (name of Financial Institution) and
originates from (state/country).
INTEREST RATE GUARANTEE PERIODS (Required)
New Momentum   QIO   %   5 Year GRO   %   6 Year GRO   9   9   9   9   9   9   9   9   9
SPDA Series II
ANYA Bisalasawa Tha Occasionad Bata Octions (ODOs) and labela and add the contract are achieved as Madest Value

**MVA Disclosure:** The Guaranteed Rate Options (GROs) available under the contract are subject to a Market Value Adjustment (MVA), which may increase or decrease the available account value if funds are withdrawn during the guarantee period.



## SPOUSAL CONSENT, DISCLOSURE, CERTIFICATION AND OWNER'S SIGNATURE (Required)

SPOUSAL CONSENT – Required for contracts where the owner resides in AZ, CA, ID, LA, NM, NV, TX, WA and WI, if the spouse is not named as the sole primary beneficiary on the contract.

If you are married and have designated any primary beneficiary(ies) other than your spouse, your spouse must consent by signing below. Please consult your tax advisor about the implications of this beneficiary designation.

I certify that I am the spouse of the named contract owner, and consent to my spouse designating the person(s) listed on previous pages as beneficiaries. I understand and acknowledge that as a result of this consent, I will not receive any benefits payable under this contract.

Print Name			<del></del>	
	SPOUSE			
Sign Here			Date	
	SIGNATURE OF SPOUSE			
and (2) that I am not s been notified by the Ir	erjury, I certify that: (1) the number subject to backup withholding becanternal Revenue Service (IRS) that vidends, or (c) the IRS has notified or other US person.	use: (a) I am exe I am subject to b	empt from backup withhoackup withhoackup withholding as a	nolding, or (b) I have not a result of a failure to
	s out Item #2 of certification if y			
The Internal Revenue	ithholding because of underrepo e Service does not require your ed to avoid backup withholding.	_	-	
any minimum distrib I have read the statem of my knowledge and	funded by transfer, rollover or concution requirement for the year onents and answers in all parts of the belief. I also understand that the Iroes not offer tax or legal advice.	f funding cannot is application and	ot be placed in this co	entract.  Indicate to the best
	:			
	OWNER			
Sign Here	SIGNATURE OF OWNER	R	Date	
Print Name	JOINT OWNER (if applicab	le)		
Sign Here	SIGNATURE OF JOINT OWNER (if	applicable)	Date	
Print Name	ANNUITANT (if different from C	Owner)		
Sign Here	SIGNATURE OF ANNUITANT (if differen	nt from Owner)	Date	
NI-16-31005NY-1701	· ·	age 7 of 8	1724222	Last Updated 2/28/17

SALES REPRESENTATIVE/LICENSED AGENT INF	ORMATION (Requir	ed)			
Does the applicant now have life insurance policies	s or annuity contrac	ts with any comp	pany?	Yes No	
Is this contract intended to replace or change any (or has it been), assuming the contract applied for		or annuity		Yes No	
Has this application been reviewed for suitability b	oy a financial institu	tion or broker-de	ealer?	Yes No	
If <b>NO</b> , complete the Questionnaire for Suitability, ar issue the contract without the required suitability in		oplication. The Ins	surance Cor	npany cannot	
By the signature below, I certify that I have asked and recorded completely and accurately the answers to all questions on this application. I know of nothing affecting the risk that has not been recorded herein. I also certify that prior to signing this application; I delivered to the applicant any proposal, outline of coverage, buyer's guide, comparison, and/ or disclosure statement required by federal or state law to be delivered at the time of application.					
Primary Representative					
NAME (First, Middle, Last)					
AGENT ID NUMBER (6 Digits)  TELEPHONE NUMBER	(include area code)	FAX NUMBER	(include are	ea code)	
FIRM NAME	E-MAIL ADDRES	S			
BRANCH ADDRESS	CITY		STATE	ZIP	
AGENT STATE LICENSE NUMBER  PERCENTAGE  Sign Here Date  SIGNATURE OF SALES REPRESENTATIVE / LICENSED AGENT					
Secondary Representative - if applicable					
NAME (First, Middle, Last)					
AGENT ID NUMBER (6 Digits)  TELEPHONE NUMBER	(include area code)	FAX NUMBER	(include are	ea code)	
FIRM NAME	E-MAIL ADDRES				
	E-MAIL ADDICE				
BRANCH ADDRESS	CITY		STATE	ZIP	
AGENT STATE LICENSE NUMBER PERCENTAGE					
Sign Here Date					
	SIGNATURE OF SALES	REPRESENTATIVE / LICE			





## 1035 EXCHANGE / ROLLOVER / TRANSFER eFORM

Name of Receiving Company					
Business Address	Mailing Address		Overnight	Address	
This form can be used to accomplish a <b>FULL</b> or a <b>PARTIAL Exchange</b> of policies pursuant to Internal Revenue Code (IRC) Section 1035. This form can also be used for <b>Transfers of Funds and Direct Rollovers</b> . Complete the requested information concerning the existing policy and contract, check the appropriate boxes, and date and sign this form. Refer to the application, and if applicable, prospectus and any state required forms for additional important disclosures and information. Check with both the receiving and surrendering company for form requirements specific to the transaction that is being initiated.					
If you are considering a replacement you including, if available, an in force illustrat information is requested your existing comp existing carrier for additional information.	tion, policy summary,	premium pay	ment amounts or	the produc	t prospectus. If the
Complete one form for each surrendering	g company and contr	act. Please ap	pply funds to:		
New / Existing Contract Number:		Receivi	ng Carrier DTCC		
Without this contract number, the funds will	be applied to a new co	ontract.		(for N	loney Settlement)
The receiving company may not accept the			inds do not meet its	s minimum p	remium requirements.
1. SURRENDERING COMPANY POLICY /					
Surrendering Company Name (Complete one form	n for each surrendering o	company)   Surre	ndering Company Ac	count / Policy	/ Contract Number
Street Address Line 1		Address Line 2	2		
City	State Zip	Phone Number	r	Ex	t
Surrendering Plan Type (Non-Qualified, IRA, Roth	n IRA, etc.) Surrenderin (Life, Annui	g Product Type ty, CD, MF, Othe	er, etc.)	Estimated Am	ount of Transfer
Owner (First, Middle, Last) / Entity Name				<u> </u>	urity Number / Tax ID #
Joint Owner Name (First, Middle, Last) - Please co	onfirm the availability of t	hese options with	th the Receiving Com	pany	Social Security Number
Insured / Annuitant Name (First, Middle, Last) - if other than owner (applies to Life & Annuity products only)  Social Security Number					Social Security Number
Joint Insured / Annuitant Name (First, Middle, Last) - Please confirm the availability of these options with the Receiving Co. Social Security Number					
Contingent Annuitant Name (First, Middle, Last) - Please confirm the availability of these options with the Receiving Co.  Social Security Number					
2. TRANSFER / ROLLOVER / 1035 EXCH	HANGE SURRENDER	ING INSTRUC	TIONS		
Full Partial \$	or _	%			
Penalty Free Amount					
(This amount is subject to change based on the product provisions. Please check with the surrendering company to verify the amount)					
By executing this form, I authorize the full or partial liquidation of my existing contract or account in accordance with the sections completed above. I hereby instruct the parties to process that liquidation:					
□ As soon as possible after receipt of all necessary forms □ On a specific date:					
I / We also understand it is my / our responsibility to confirm with the surrendering company their processing guidelines to selecting a specific transfer date.					

#### 3. DISCLOSURES / ACKNOWLEDGMENTS

- I. I fully assign and transfer all claims, options, privileges, rights, title and interest to either all of the life insurance policy, all of the annuity contract or part of the annuity contract value identified in the Contract Information section on page 1 to the receiving company. The sole purpose of this assignment is to effect a tax-free exchange under Section 1035(a) of the Internal Revenue Code. All of the powers, elections, appointments, options and rights I have as owner of the contract, including the right to surrender, are now exercisable by the receiving company. Simultaneous with a full assignment, I also revoke all existing beneficiary designations under the Assigned Policy. Other than the above mentioned owner, no person, firm, or corporation other than myself and the insurer that issued the above numbered policy, has an interest in said policy. No proceedings in insolvency or bankruptcy have been instituted by or against me. I understand that the receiving company intends to surrender the contract for the cash value; or if this is a partial exchange, the portion assigned, subject to its terms and conditions, and to use the proceeds as the purchase payment for the new contract to be issued by the receiving company. I authorize the surrendering company to send the proceeds directly to the receiving company and understand that fees and surrender charges may apply. This exchange is subject to acceptance by the receiving company. Neither the receiving company nor the surrendering company is liable or responsible for changes in market value that may occur after the surrendering company has processed the transaction and before the proceeds are received by the receiving company in good order and allocated to the new contract. Prior to the date of receipt of the proceeds by the receiving company, no value will accrue or be earned on the receiving company contract.
- II. If this is a partial exchange, I understand that it is subject to Revenue Ruling 2003-76, which dictates how much of the original contract's cost basis must be allocated to the new contract. The cost basis should be allocated ratably between the two contracts based on the percentage of the value retained in the original contract and the percentage of the value transferred to the new contract. For example, if the contract value is \$100,000 and basis is \$50,000, and I assign 30% for a partial exchange, then \$15,000 (30% of \$50,000) of the basis would be applied to the new contract. I understand that the IRS has raised concerns about annuity contract owners using partial exchanges to avoid income tax, and I certify that I am not entering into this transaction for the purpose of reducing or avoiding income tax or the 10% penalty tax for early withdrawals.

I expressly represent that the sole purpose is to effect a partial 1035 exchange of an annuity contract. However, I acknowledge that Revenue Procedure 2011-38 states that withdrawals from annuitization, taxable owner or annuitant changes, or surrenders, other than an amount received as an annuity for a period of 10 years or more or during one or more lives, of either the original contract or the new contract during the 180 day period following the partial exchange, may affect the tax free status of the partial exchange.

Note: Other exceptions may apply and a subsequent direct transfer of all or a portion of either contract involved in the exchange could have tax and tax reporting consequences. Please consult your tax advisor. Please confirm with the carrier if they will support partial 1035 exchanges.

I acknowledge that the receiving company has made no representations concerning any tax treatment of this transaction. I understand that the receiving company has neither responsibility nor liability for the validity of this transaction or for my treatment under Section 1035(a) of the Internal Revenue Code or otherwise. Therefore, I agree to release and hold harmless the receiving company and its agents from any and all liability arising from, relating to, or in connection with, the taxation of a partial exchange of the above listed contract. I authorize the receiving company and the surrendering institution to share information necessary to maintain accurate records of the annuity cost basis and to ensure proper withholding and tax reporting. I have been directed to consult my tax or legal advisor before proceeding.

- III. I authorize the receiving company to rely upon the cost basis information provided by the surrendering company, but agree that the receiving company will assume no responsibility for determining or verifying cost basis. If cost basis is not provided, I acknowledge that more restrictive or less beneficial tax rules may apply to the amounts transferred. I acknowledge that the receiving company provides this form and participates in this transaction as an accommodation to me. The receiving company does not give tax or legal advice on the tax consequences for replacing one contract for another, and assumes no responsibility or liability for the validity of this assignment or for the tax treatment of this exchange under IRC Section 1035(a) or other laws or regulations.
- IV. I agree that if the receiving company, in its sole discretion, determines that it is unlikely to receive timely payment of the full contract cash surrender values, the receiving company may reassign ownership of the policy/contract back to me.
- V. RETURN OF LIFE INSURANCE POLICY OR ANNUITY CONTRACT Does not apply to partial 1035 exchanges on annuity contracts. Unless the surrendering company's policy or contract is attached, I affirm that the policy or contract has been destroyed or lost and that reasonable effort has been made to locate it. To the best of my knowledge no one else has any right, title or interest in the contract, nor has it been assigned, pledged or encumbered, unless this is a life insurance policy with a loan to carry forward.
- VI. MAXIMUM ISSUE AGE DISCLOSURE An annuity contract may not be issued should the funding requirements be received after reaching maximum issue age for the annuity contract applied for. If the funds are received after the maximum issue age, the contract may be rejected and the funds returned to their original source. The surrendering company may or may not take the funds back, which could result in a taxable event.
- VII. NON-QUALIFIED TRANSFER OF FUNDS (NON 1035 EXCHANGE) The receiving company will apply all such funds received to an annuity contract issued to me. I understand that the receiving company assumes no responsibility for tax treatment of this matter and I shall be responsible for payment of all federal, state and local taxes incurred with respect to the liquidation of such account. I acknowledge that the earnings credited under the annuity contract will begin to accrue when the receiving company receives these proceeds and all other necessary paperwork in good order. For index annuities, fixed account interest under the annuity contract will begin to accrue on the next Issue Day.
- VIII. TRANSFER / EXCHANGE OF FUNDS INTO A TSA/403(B) The TSA/403(b) owner / participant's employer or employer's third-party administrator must authorize and sign this transfer request in Section 5.
  - Authorization for a TSA/403(b) transfer / exchange to a TSA/403(b): This request is for the direct transfer / exchange of non-ERISA funds from the TSA/403(b) (annuity contract) or 403(b)(7) (custodial account) identified in Section 1 of this form to a TSA/403(b) (annuity contract) established on my behalf by the receiving company. I hereby agree to surrender my interest as indicated above and authorize the receiving company to take whatever action necessary to effect this transfer / exchange. I acknowledge that the transferred / exchanged funds shall be subject to the more stringent restrictions on distributions found in either the predecessor annuity contract or the receiving annuity contract. I intend this transaction to be a 403(b) transfer / exchange of funds pursuant to IRC section 403(b) and the final regulations. The transfer / exchange is to be executed from financial institution to financial institution in such a manner that it will not place me in actual or constructive receipt of all or any part of the transferred / exchanged funds. Because this transaction constitutes a direct rollover / transfer / exchange of funds and not a distribution, withholding does not apply. (Provide the receiving company with any records or documents they may request with respect to this transfer / exchange.)
- IX. The IRS has provided limited guidance on the tax consequences of transferring a life insurance policy with values less than the investment in the contract to a new or existing annuity contract. If the owner surrenders the newly acquired annuity contract, it's not clear whether the annuity losses are fully deductible against ordinary income or deductible as a miscellaneous deduction subject to a limitation of 2% of adjusted gross income (AGI). If the IRS views the two transactions as a single integrated transaction, they could consider it a step transaction and successfully disallow the losses as a tax deduction.

4. TAXPAYER IDENTIFICATION N	UMBER CERTIFICATION			
Under penalties of perjury, I certify	that:			
The number on this form is my and	y correct taxpayer identification number (or	am waiting for a number t	to be issued to me);	
notified by the Internal Reven	withholding because: (a) I am exempt from ue Service (IRS) that I am subject to backup e IRS has notified me that I am no longer su	withholding as a result of	f failure to report all	
3. I am a U.S. person (including a	a U.S. resident alien).			
	e been notified by the IRS that you are curr I interest and dividends on your tax return.	ently subject to backup wi	ithholding because	
4. I am exempt from Foreign Acc	ount Tax Compliance Act (FATCA) reporting			
5. SIGNATURES				
exchange by phone or in writing. By	s the receiving and surrendering company to re signing below, I represent that the responses h s / ACKNOWLEDGMENTS section on page 2	erein are, to the best of my	knowledge, accurate	
The Internal Revenue Service does required to avoid backup withhold	s not require your consent to any provisions ling.	of this document other th	an the certifications	
Signature Guarantee (if applicable)				
	Signature of Owner / Plan Administrator / Trustee / Custodian		Date (mm/dd/yyyy)	
	Signature of Joint Owner / Co-Trustee (if applicable)		Date (mm/dd/yyyy)	
	Signature of Insured / Annuitant (if applicable)		Date (mm/dd/yyyy)	
	Signature of Irrevocable Beneficiary (if applicable)		Date (mm/dd/yyyy)	
	Signature of Spouse (Required in AZ, CA, ID, LA, NV, NM, TX, WA and WI only) (If applicable)			
FOR TSA/403(b) TO TSA/403(b) TR	ANSFERS/EXCHANGES ONLY - EMPLOYER	THIRD PARTY ADMINISTR	RATOR SIGNATURE	
By signing below, I am acknowledging that I have reviewed this direct transfer / rollover / exchange request and that it is authorized and approved under the employer's 403(b) plan under IRC section 403(b) and the final regulations.				
a) I am authorizing this transfer / rollover request.				
b) I am confirming that there is an information sharing agreement in place with the receiving company under the IRC section 403(b) regulations.				
c) All information provided on this form is accurate.				
Print Name of Employer or Third Party Administrator  Title of Employer or Third Party Administrator			y Administrator	
Signature of Employer or Third Party Adn	ninistrator	Date (mm	n/dd/yyyy)	

#### 6. SIGNATURES (For the receiving company's use only)

#### 6 A. ACCEPTANCE OF 1035 EXCHANGE / TRUSTEE TRANSFER / DIRECT ROLLOVER

By signature of an authorized officer below, the receiving company accepts assignment of all (or a portion of the assets if this is a partial exchange) to the above contract for purposes of complying with the client's intention of effecting a nontaxable exchange under IRC Section 1035. Please issue payment payable to the receiving company, the owner of the contract, for the full cash surrender value of the contract or a portion if it is a partial surrender.

For Trustee Transfers / Direct Rollovers from Tax-Qualified Accounts / Contracts:

The receiving company will deposit funds received into a:

#### 6 B. eCONSENT AND ACKNOWLEDGMENT (Applies to eSignature Transactions Only)

To the extent the receiving company has obtained electronic signatures to effectuate the transaction(s) set forth in this form, the receiving company, by the below signature of its authorized officer, hereby represents and warrants to the surrendering company that:

- a. This form has been completed using an electronic system that has an integrated e-signature capability;
- b. All consumer consents have been obtained under, and this form was signed using an e-signature process that complies with, all applicable federal and state e-signature requirements, including, but not limited to, the federal E-Sign Act, and the applicable states' versions of the Uniform Electronic Transactions Act;
- c. It shall indemnify, defend, and hold harmless the surrendering company from and against all losses, costs, liabilities, claims, threatened claims, demands, suits, obligations, expenses, judgments, and damages, including, but not limited to, reasonable attorneys' fees and witness' fees, arising from or related to: (i) the receiving company's breach of the warranties set forth in (a) and/or (b) above; (ii) a liability imposed by any municipal, state or federal governmental body relating to the receiving company's violation of an applicable e-signature law or regulation; and (iii) the receiving company's gross negligence, willful misconduct or illegal acts, including, but not limited to, claims that the e-signatures obtained on this form by the receiving company are invalid or were improperly obtained; provided, however, that (x) the surrendering company shall provide the receiving company of prompt written notice of any claim that the surrendering company believes falls within this scope of this paragraph, and (y) the surrendering company shall not settle any claim that adversely affects any rights of the receiving company without the receiving company's prior written consent; and
- d. It shall promptly provide to the surrendering company and/or its designee(s) any and all information in the receiving company's possession (or within the receiving company's reasonable control) as may be necessary to evidence the validity of the electronic signatures that were obtained to effectuate the transaction(s) set forth in this form.

amy 18

Print Name of Authorized Officer

Amy Retzsch

Signature of Authorized Officer (if applicable - may not be required if LOA is used)

AVP, Annuity Operations

Title of Authorized Officer

Date (mm/dd/yyyy)



Return completed form to:
National Integrity Life Insurance Company
PO Box 5720
Cincinnati, OH 45201-5720
For assistance, call 800.433.1778
WSFinancialPartners.com

## **Entity Ownership Certificate**

Completion of this form is required when a non-natural person such as a trust or corporation owns an annuity, or otherwise when entity ownership certification is required. **ENTITY INFORMATION** Full Legal Name Complete Address of Entity Tax Identification Number Date of Formation State/Country of Formation **TYPE OF ENTITY** Trust Other Entity ☐ Irrevocable Trust ☐ Corporation ☐ Revocable or Living Trust ☐ Partnership or LLP ☐ Qualified Retirement Plan Trust □ LLC ☐ 401(k) Plan ☐ Pension Plan ☐ Profit Sharing Plan **REQUIRED:** Is this a Custodial Account (Custodial IRA/UGMA/UTMA Account)? ☐ Yes ☐ No WHO MAY ACT ON BEHALF OF THE ENTITY (a) Can more than one authorized individual act on behalf of the entity named above? ☐ Yes (b) If yes, can each of the authorized individuals act individually, independently and without consent of the other individuals authorized to act on behalf of the entity? ☐ Yes If yes, by signing this agreement the authorized individuals hereby certify that National Integrity Life Insurance Company (National Integrity) is authorized to follow the instructions of any one authorized individual. If no, National Integrity will require the signatures of all individuals to conduct any transaction on the annuity. (c) The undersigned authorized individuals hereby certify that they have the power to enter into transactions to purchase

# annuities as well as exercise all ownership rights under the annuity contract including, but not limited to, taking loans or withdrawals, changing ownership, making investment allocations or surrendering the contract, as allowed under the contract except as otherwise stated herein.

### CERTIFICATION, INDEMNIFICATION AND AGREEMENT

By signing below, I represent, warrant and certify that, the representations made in this certificate are true, complete and accurate and that the entity exists, in good standing and in compliance with state and federal laws.

I certify that National Integrity may rely on this certificate and will not be held liable for any act taken pursuant to and in reliance on this certificate or on the representations made herein. I agree, both individually and on behalf of the entity to jointly and severally indemnify National Integrity, its affiliates and assigns, officers, directors, employees and agents (Released Parties) from, and to hold such persons harmless against, any claims, demands, damages, losses, judgments, costs, defense or settlement amounts (including reasonable attorney's fees) or other losses or liability arising out of, or related to, any acts or omissions taken by National Integrity and in reliance upon the representations contained in this certificate.

## **CERTIFICATION, INDEMNIFICATION AND AGREEMENT (Continued)**

I certify that the Released Parties have not provided any legal or tax advice of any kind to me or the entity named above. I agree to rely solely upon the legal and tax advice of my independent advisors with respect to any issues associated with the entity or the entity ownership of this an annuity.

I certify and agree that the entity named above as owner of the annuity is also hereby named and must be named as the sole beneficiary of the annuity.

I certify that the representations made in this certificate will remain true and accurate until such time as National Integrity receives and records written notice of any changes in my power to act for the entity or any change in the underlying entity, such as bankruptcy or dissolution, which would affect me as the authorized individual or my ability to act on behalf of the entity.

SIGNATURES OF ALL INDIVIDUALS OF THE ENTITY (Authorized to	exercise control of the annuity).
Print Name of Authorized Individual	
Signature	
Print Name of Authorized Individual	
Signature	
Print Name of Authorized Individual	
Signature	
Print Name of Authorized Individual	
Signature	
Print Name of Authorized Individual	
Signature	
Executed this day of	_, 20
Additional Documents Required:	
For Corporations, LLCs, LLPs or Partnerships, attach:  (1) A copy of the entity formation documents;  (2) Current certificate of good standing;  (3) Current resolution verifying the signature authority of the person(s) signing (4) A secretary's certificate authenticating and validating the resolution.  For Trusts, enclose:	ng the certificate;
(1) A copy of the front page of the trust; (2) All pages naming the trustees, and successor trustees;	

(3) The signature page of the trust.

You do not need to send a copy of the entire trust.



# **Consumer Profile Information Questionnaire**

A member of Western & Southern Financial Group

**NOTE:** This form is to be completed in its entirety with the Consumer pursuant to the instructions.

1. PROPOSED OWNER / ENTITY ("CONSUMER") INFORMATION				
OWNER / ENTITY NAME (First, Middle, Last)	DATE OF BIRTH / AGE (MM/DD/YYYY)			
JOINT OWNER'S NAME (First, Middle, Last)	DATE OF BIRTH / AGE (MM/DD/YYYY)			
NAME OF PRODUCT AMOUN	T OF INITIAL PREMIUM			
\$				
SURRENDER PENALTY PERIOD (YEARS)  PRODUCT TAX CLASSIFICATIO  Qualified Non-Qualified	·			
2. ANNUAL INCOME				
a. ANNUAL INCOME AND EXPENSES				
Approximate annual household income (net after taxes/take home): \$				
Approximate annual household expenses: \$				
b. SOURCE OF INCOME: (check all that apply):				
Salary/Wage Pension Social Security Investment	nts Annuity Contracts			
Rental Property Other (Specify):				
3. FINANCIAL SITUATION AND NEEDS, INCLUDING FINANCIAL RESC	DURCES FUNDING THIS CONTRACT			
a. Do you have a reverse mortgage? Yes No				
b. EMPLOYMENT STATUS (Check One)				
☐ Employed ☐ Unemployed ☐ Self-Employed ☐ Homema	aker Retired Student			
c. WHEN DO YOU EXPECT TO RETIRE? (Check One)				
Retired Less than a year 1 to 3 years 4 to 7 year	rs			
d. MARITAL STATUS (Check One) Single Married	Widowed Divorced			



3. FINANCIAL SITUATION AND NEED	DS, INCLUDING FINANCIAL RESOURCES	FUNDING THIS CONTRACT - Continued			
e. IDENTIFY THE FINANCIAL RESOURCES FUNDING THIS CONTRACT (Check all that apply)					
Earnings and Wages	Stock/Bond Redemption	Cash Value from Life Insurance or Annuity			
Mutual Fund Redemption	Trust Proceeds	Retirement Fund Transfer/Rollover			
Legal Settlement/QDRO	CD	Savings/Checking/Money Market Account			
Gift	Sale of Primary Residence	Reverse Mortgage/Home Equity Loan			
Sale of Business	Sale of Investment Property	Death Benefit Proceeds/Inheritance			
4. FINANCIAL EXPERIENCE					
How many years of experience of	o you have with the products below	?			
Fixed and Indexed Annuities	Years Certifica	ates of Deposit (CDs) Years			
Equities/Securities	Years Variable	Annuities Years			
Not Applicable	Other (S	Specify):			
5. INSURANCE NEEDS					
Have you adequately planned fo	your survivors' needs?	es No			
How much in life insurance face amount do you currently own? \$					
6. FINANCIAL OBJECTIVES					
IDENTIFY THE FINANCIAL OBJECTIVES FOR THIS CONTRACT (Check all that apply)					
Tax Deferral Acc	cumulation Tax Planning	g Principal Protection			
Income Planning Inst	urance Benefits Additional D	eath Benefit Guaranteed Interest Rate			
Wealth Transfer Pay	for Education Other (Spec	sify):			
7. INTENDED USE OF THE CO	ONTRACT, INCLUDING ANY RIDER	RS			
a What is the intended use of th	s contract? (Check all that apply)				
Fund Life Insurance	Supplement Current Income	Provide Death Benefit			
Maximize Social Security	Supplement Future Income	Avoid Forced Annuitization (Maturity)			
Growth	Tax Planning	Estate Planning			
Other (Specify):					
b. What is the intended use of any <u>riders</u> attached to this contract? (Check all that apply)  Not Applicable  Generate Income  Increase Death Benefit					



8. FINANCIAL TIME HORIZON, INCLUDING		
Liabilities And Obligations	Amount	Years to Satisfy
a. Mortgages:	\$	
<b>b.</b> Personal Debt (e.g., Vehicles, Credit Card De	ebt): \$	
c. Other (please explain):	\$	
Total existing liabilities and	obligations: \$	
d. What is your financial time horizon for this pro	oduct? (Check One)	
Less than 1 year 1 to 3 years	4 to 6 years 7 to 9 years 10+	years
e. When do you plan to begin taking distribution	ns from this contract? (Check One)	
Less than 1 year 1 to 3 years	4 to 6 years 7 to 9 years 10+	years
f. How do you plan to access the funds in this co	ontract? (Check all that apply)	
Penalty-Free Withdrawals Annuitiza	ation Required Minimum Distributions	Lump Sum
☐ Immediate Annuity ☐ Income F	Rider Deferred Income Annuity	Not Applicable
9. EXISTING ASSETS, INCLUDING INVESTM	MENTS AND INSURANCE HOLDINGS	
(List assets prior to this purchase, including the	funds being used to purchase this contract)	
Liquid Assets (Exclude primary residence/home and pers	rsonal belongings)	Amounts*
	rsonal belongings) s (if qualified assets include if over 59 ½):	
a. Cash/Checking/Savings/Money Market/CDs		\$
<ul><li>a. Cash/Checking/Savings/Money Market/CDs</li><li>b. Non-Qualified Annuities (out of surrender): .</li></ul>	s (if qualified assets include if over 59 ½):	\$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender):</li> <li>c. Qualified Annuities (out of surrender) (if qualified Annuities)</li> </ul>	s (if qualified assets include if over 59 ½):	\$ \$ \$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender):</li> <li>c. Qualified Annuities (out of surrender) (if qualified Annuities)</li> <li>d. Stocks/Bonds/ETFs/Mutual Funds (if qualified Annuities)</li> </ul>	s (if qualified assets include if over 59 ½):	\$\$\$\$\$\$\$\$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender):</li> <li>c. Qualified Annuities (out of surrender) (if qualified</li> <li>d. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>e. Retirement Plans (401(k)/403(b)) (if qualified</li> </ul>	s (if qualified assets include if over 59 ½):alified assets include if over 59 ½):	\$ \$ \$ \$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender):</li> <li>c. Qualified Annuities (out of surrender) (if qualified</li> <li>d. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>e. Retirement Plans (401(k)/403(b)) (if qualified</li> </ul>	s (if qualified assets include if over 59 ½):	\$\$\$\$\$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender):</li> <li>c. Qualified Annuities (out of surrender) (if qualified</li> <li>d. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>e. Retirement Plans (401(k)/403(b)) (if qualified</li> <li>f. Life Insurance Cash Value (out of surrender)</li> </ul>	s (if qualified assets include if over 59 ½):	\$\$\$\$\$\$\$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender): .</li> <li>c. Qualified Annuities (out of surrender) (if qualified Annuities (out of surrender) (if qualified Annuities (out of surrender) (if qualified Annuities (out of qualified Annuities (out of surrender))</li> <li>e. Retirement Plans (401(k)/403(b)) (if qualified Annuities (out of surrender))</li> <li>f. Life Insurance Cash Value (out of surrender)</li> <li>g. Other (please explain):</li> </ul>	s (if qualified assets include if over 59 ½):	\$\$\$\$\$\$\$\$\$\$\$\$\$ ts): \$\$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender):</li> <li>c. Qualified Annuities (out of surrender) (if qualified</li> <li>d. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>e. Retirement Plans (401(k)/403(b)) (if qualified</li> <li>f. Life Insurance Cash Value (out of surrender</li> <li>g. Other (please explain):</li> </ul>	s (if qualified assets include if over 59 ½):	\$\$\$\$\$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender): .</li> <li>c. Qualified Annuities (out of surrender) (if qualified</li> <li>d. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>e. Retirement Plans (401(k)/403(b)) (if qualified</li> <li>f. Life Insurance Cash Value (out of surrended</li> <li>g. Other (please explain):</li></ul>	s (if qualified assets include if over 59 ½):	\$\$\$\$\$\$\$\$\$\$\$\$\$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender):</li> <li>c. Qualified Annuities (out of surrender) (if qualified</li> <li>d. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>e. Retirement Plans (401(k)/403(b)) (if qualified</li> <li>f. Life Insurance Cash Value (out of surrender</li> <li>g. Other (please explain):</li> <li>Non-Liquid Assets (Includes any assets not included at h. Annuities (in surrender or if qualified assets</li> <li>i. Stocks/Bonds/ETFs/Mutual Funds (if qualified)</li> </ul>	s (if qualified assets include if over 59 ½):	\$\$\$\$\$\$\$\$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender):</li> <li>c. Qualified Annuities (out of surrender) (if qualified</li> <li>d. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>e. Retirement Plans (401(k)/403(b)) (if qualified</li> <li>f. Life Insurance Cash Value (out of surrender</li> <li>g. Other (please explain):</li> <li>Non-Liquid Assets (Includes any assets not included and h. Annuities (in surrender or if qualified assets</li> <li>i. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>j. Retirement Plans (401(k)/403(b)) (if under 50)</li> </ul>	s (if qualified assets include if over 59 ½):	\$
<ul> <li>a. Cash/Checking/Savings/Money Market/CDs</li> <li>b. Non-Qualified Annuities (out of surrender):</li> <li>c. Qualified Annuities (out of surrender) (if qualified</li> <li>d. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>e. Retirement Plans (401(k)/403(b)) (if qualified</li> <li>f. Life Insurance Cash Value (out of surrender</li> <li>g. Other (please explain):</li> <li>Non-Liquid Assets (Includes any assets not included and h. Annuities (in surrender or if qualified assets</li> <li>i. Stocks/Bonds/ETFs/Mutual Funds (if qualified</li> <li>j. Retirement Plans (401(k)/403(b)) (if under 50kk. Investment Real Estate (excludes primary red)</li> </ul>	s (if qualified assets include if over 59 ½):	\$



Non-Liquid Net Worth (total non-liquid assets): \$ \_\_\_\_\_

<sup>\*</sup> Should include the funds being used to make this purchase

10. LIQUIDITY NEEDS							
a. Do you have adequate resources to address emergency needs, including, but not limited to, out-of-pocket medical expenses?	Yes	☐ No					
<b>b.</b> Do you anticipate any changes in monthly income in the next 12 months?	Yes	☐ No					
If yes, please explain:							
c. Do you anticipate any changes in monthly expenses in the next 12 months?	Yes	☐ No					
If yes, please explain:							
<b>d.</b> Do you anticipate any significant liquidity needs (e.g. home purchase, college, wedding) in the next 12 months?	Yes	☐ No					
If yes, please explain:							
11. RISK TOLERANCE							
What is your risk tolerance for this annuity application? (Check one)							
Conservative: I want to preserve my principal, with minimal risk, even if thi income or returns and does not keep pace with inflation.	s account does	not generate significant					
Moderately Conservative: I am willing to accept low risk to my principal, a	nd I am seeking	g a modest level of return.					
Moderate: I am willing to accept some risk to my principal and I am seeking lose a portion of the money invested in variable products.	higher returns	, and understand I could					
Moderately Aggressive: I am willing to accept high risk to my principal, and seek high returns over time, and understand I could lose a portion of the money invested including high volatility.							
Aggressive: I am willing to accept maximum risk to my principal to aggressively seek maximum returns, and I understand I could lose most, or all, of the money invested in variable products.							
Note: Fixed deferred annuities are not suitable for clients with moderately aggressive to agg	gressive risk toler	rances.					
12. TAX STATUS							
DENTIFY YOUR FEDERAL TAX BRACKET (Check One):   0%	35%+						
13. OTHER INFORMATION – PRODUCT SPECIFIC QUESTIONS							
Single Premium Immediate Annuities (This section applies to Life Only, Temporary L	fe and Period Cert	tain SPIA recommendations)					
a. For Life Only or Temporary Life payouts, apart from the writing agent, ider (Check all that apply)	tify who assiste	ed you with this decision.					
Spouse Children Attorney Tax Advisor Finar	cial Advisor	Not Applicable					
Other (Specify):							



## Single Premium Immediate Annuities (This section applies to Life Only, Temporary Life and Period Certain SPIA recommendations) - Continued b. For Life Only or Temporary Life payouts, have you planned for your beneficiaries/heirs? (Check one) I have adequately planned for my beneficiaries/heirs outside of this contract I do not plan to leave assets to a beneficiary/heir Not Applicable c. For Period Certain payouts, do you have adequate assets and plans for income after the period expires? (Check one) Yes No Not Applicable **Fixed Indexed Annuities** d. For fixed indexed annuities, if a fixed interest crediting allocation option is selected at 100%, explain why you are not using an indexed crediting allocation? (Check all that apply) You plan to use indexed crediting options in the future You want access to income rider Other (Explain): Not Applicable **Multiple Recommendations** e. Is this contract being purchased in combination with additional annuity contracts with this Yes No insurance company? f. If Yes, please identify the strategy being employed (Check all that apply) You are seeking flexibility with regard to the timing of annuitization and withdrawals You are seeking to obtain immediate income and to maximize income riders on other products You are seeking to provide multiple beneficiaries ease of processing claims in the future Other (Explain): 14. OTHER INFORMATION - REPLACEMENT INFORMATION a. Have you replaced other annuity contracts within the preceding 60 months? Yes No If Yes, explain: b. Will this annuity contract be funded by a replacement or exchange from a life insurance or Yes No annuity contract? If Yes: For New York Only - Complete the New York Annuity Suitability Replacement Addendum Form and Regulation 60 replacement process and associated forms. For All Other States excluding Florida- Complete the Consumer Profile Information Replacement Addendum Form.

13. OTHER INFORMATION - PRODUCT SPECIFIC QUESTIONS - Continued



15. OTHER INFORMATION - STATE S	PECIFIC				
For California Only					
Does the client intend to apply for mea limited to, MediCal or the veteran's aid	Yes	No			
For Massachusetts Only					
<b>b.</b> Has the contract owner previously pur professional listed on the application?	•	ame financial	Yes	No	
If Yes, provide information on those cont	racts below:				
Company Name	Product Name	Contract Value	Length of Time H	eld	
1.		\$	Υe	ears	
2.		\$	Υe	ears	
3.		\$	Ye	ears	
4.		\$	Υє	ears	
16. OTHER INFORMATION					
PREMIUM, CASH VALUE, DEATH BENEFIT OR FEES  Non-guaranteed elements are those contract elements that may be changed at the insurance company's discretion without your consent or request and that affect the contract charges or benefits. Non-guaranteed elements may include:  Fixed Annuity: Interest crediting rates (subject to the guaranteed minimum interest rate).  Fixed Indexed Annuity: Interest crediting rates on the fixed allocation option (subject to the guaranteed minimum interest rate), step-ups to the income riders, withdrawal percentage for optional income riders, the income rider charge percentage for the optional income rider and cap rate, participation rate, and spread (subject to contractual maximums and minimums).  Variable Annuity: Interest crediting rates on the fixed account (subject to the guaranteed minimum interest rate), mortality and expense charges, optional death benefit riders, step-ups to the income riders, withdrawal percentage for optional income riders and the income rider charge percentage for the optional income rider.  c. Do you understand and accept these non-guaranteed elements applicable to this contract?  Yes  No  17. ADDITIONAL NOTES					



### STATEMENT OF UNDERSTANDING AND CONSUMER ATTESTATION

Statement of Understanding: I have been reasonably informed of the various features of the proposed annuity contract and potential consequences of the sales transaction, both favorable and unfavorable, such as the potential surrender period and surrender charge, any secondary guarantee period, equity-index features, availability of cash value, potential tax implications if I sell, modify, surrender or annuitize the annuity contract, death benefit, mortality and expense fees, cost of insurance charges, investment advisory fees, policy exclusions or restrictions, potential charges for and features of riders, limitations on interest returns, guaranteed interest rates, insurance and investment components, and market risk, and the manner in which the Producer is compensated for the sale and servicing of the policy.

**Consumer Attestation:** As evidenced by my signature below, I attest to the Statement of Understanding and I acknowledge that I have completed this form and/or reviewed this completed form and to the best of my knowledge, the information provided is complete and accurate. I understand that the insurer may contact me to verify the information provided or to seek further information. I acknowledge that the Producer does not provide legal or tax advice. I believe that the purchase of this annuity contract is suitable for my financial needs and objectives.

**For New Jersey Residents:** As evidenced by my signature below, I acknowledge that the solicitation, negotiation and sale of this annuity and its suitability are subject to the regulatory oversight of the New Jersey Department of Banking and Insurance (DOBI). I understand that I may contact the Department by calling 800.446.7467 or visiting the Department's website www.state.ni.us/dobi.org for assistance.

5	CONSUMER SIGNATURE AN	D TITLE (AS APPLICABLE)	
Sign Here	JOINT CONSUMER SIGNATURE	AND TITLE (AS APPLICABLE)	Date
Consumer	Contact Information		
TELEPHON	E NUMBER (include area code)	E-MAIL ADDRESS	
PRODUCE	R ATTESTATION		
<ul> <li>I have de</li> <li>I have m the suita situation</li> <li>In further suitability this reco</li> <li>I agree to collected recommend</li> </ul>	ability of a recommendation comment at the time of the recommendation rance of the Consumer's needs and y information provided by the Consumendation is suitable; and no maintain and make available upon	formation from the Consumer the new rate with the materiality of the and the complexity of the transact objectives under the circumstaumer and all products, services, in request to the insurer or a regulations and regulations.	at is reasonably appropriate to determine e transaction to the Consumer's financial action recommended; nces now prevailing, based upon the and transactions available to me, believe
Sign Here	PRODUCER'S	SIGNATURE	Date
Producer C	Contact Information		
TELEPHONI	E NUMBER (include area code)	E-MAIL ADDRESS	



Date

Sign Here



New York Annuity Suitability Replacement Addendum

A member of Western & Southern Financial Group

**INSTRUCTIONS:** This form is to be completed in its entirety with the Consumer when an annuity contract is being funded by replacement in New York.

1. PROPOSED OWNER / ENTITY ("CONSUMER") INFORMATION					
OWNER / ENTITY NAME (First, Middle, Last)	JOINT OWNER'S NAME (First, Middle, Last)				
2. PROPOSED PRODUCT INFORMATION					
NAME OF PRODUCT	TOTAL PREMIUM				
	\$				
3. REPLACEMENT INFORMATION AND COMPARISON					
a. What are the primary reasons for purchasing the new ann	nuity contract? (Check all that apply)				
Lower Fees and Expenses Increased Death Ben	efit Addition of Income Rider (Fixed Indexed Only)				
Existing Contract Maturing Lock in Gains/New B	enefit Base Higher Annuitization Payout (SPIA only)				
Adding Joint Annuitant Estate Tax/Planning	Uncapped Index Options (Indexed Only)				
Additional Index Options (Indexed Only)	ut Option Not Available at Existing Carrier (SPIA Only)				
Partial Annuitization Not Available at Existing Carrier (SF	PIA Only)				
Potential for Higher Returns (Deferred Only)	nanced Surrender from Existing Carrier				
Higher Current Interest Rates (Fixed Only) Other	(Specify)				
<b>b.</b> What are the advantages of <u>continuing the existing</u> annuit	ty contract(s) without changes? (Check all that apply)				
No New Surrender Charge Period (Deferred Only)	Maintain Higher Death Benefit				
Maintain Higher Guaranteed Minimum Interest Rate (GM	MIR) Maintain Accrued Living Benefits				
Lower Fees and Expenses Other (Specify)					



## 4. REPLACEMENT INFORMATION FOR CONTRACT(S) BEING REPLACED

	Contract 1	Contract 2
a. Replaced Company(s):		
b. Product Name:		
c. Existing Contract Type (Check One):	Life Insurance Indexed Annuity  Fixed Annuity Variable Annuity	Life Insurance Indexed Annuity  Fixed Annuity Variable Annuity
d. Replacement Type (Check One):	Full Partial	Full Partial
e. Issue Date (MM/YYYY):		
f. Guaranteed Minimum Interest Rate:		
g. Current Interest Crediting Rate:		
h. Account Value:	\$	\$
i. Surrender Charge Amount:	\$	\$
j. Market Value Adjustment:	\$	\$  Positive Negative
k. Death Benefit Amount:	\$	\$
I. Withdrawal/Income Rider (GMIB, GLWB):	Yes No	Yes No
1. If Yes, provide rider name:		
If Yes, provide rider withdrawal benefit base:	\$	\$
m. SPIA Recommendations Only		
Please provide monthly annuitization payout at existing carrier(s). If the existing carrier contract(s) provides higher annuitization payout or payout quote was not obtained provide explanation on why the recommen dation is appropriate in the Additional Notes section below.      Annuitization Quote Payout Option	\$	\$
used for Comparison (e.g., Life Only, Life with 10 years Period Certain):		



ADDITIONAL NOTES
IMPORTANT INFORMATION TO CONSIDER
The liquidation of an annuity or life insurance product to fund the purchase of an annuity may have tax consequences. The Company does not provide tax advisor.
The liquidation of some investment and/or insurance products may subject you to surrender charges and fees and you will be subject to new surrenders charges or limits on accessing your funds in the new annuity contract.
You may lose a portion or all of the guaranteed benefits in your existing annuity or life insurance product to include, but not limited to any living benefits such as guaranteed withdrawal and income riders, guaranteed minimum benefits as well as any guaranteed death benefits associated with the contract or attached riders.
The insurance benefits and other features of variable insurance products may cause higher internal expenses than other investment alternatives.
For investors under the age of 72, required minimum distributions may exceed the allowable free withdrawal amounts from the annuity contract and/or withdrawal and income riders resulting in surrender charges and/or reduction in guaranteed benefits.
Be sure to review the product prospectus (as applicable) and/or marketing materials for each existing and new investment for specific information egarding fees, expenses and benefits.
CONSUMER CERTIFICATION
By signing below, you acknowledge that the information provide on this form is complete and accurate to the best of your knowledge and you have eviewed the "Important Information to Consider". You acknowledge that you understand that you may be subject to a surrender charge or may have imited access to the contract principal pursuant to the underlying contract and/or lose any guaranteed benefits in your existing investments being equidated to fund this purchase. Your signature below confirms that you have reviewed this form and determined that this replacement is in your best interest.
Sign Here Date
CONSUMER SIGNATURE AND TITLE (AS APPLICABLE)



Date \_\_\_\_\_

Sign Here

JOINT CONSUMER SIGNATURE AND TITLE (AS APPLICABLE)

### PRODUCER CERTIFICATION

As evidenced by my signature below, I certify that in the case of this replacement transaction:

- I have reviewed the existing product features, benefits and expenses and provided the client with information on this annuity recommendation, including the prospectus (as applicable) and/or marketing materials.
- I took into consideration the following factors to determine the replacement is suitable:
  - Whether the consumer will incur:
    - a surrender charge;
    - increased premium or fees;
    - decreased death benefit or income amount;
    - the commencement of a new surrender period;
    - a loss of existing benefits (such as death, living or other contractual benefits);
    - tax implications if the consumer surrenders or borrows from the policy; and
    - increased fees, investment advisory fees, premium loads or charges or riders and similar product enhancements.
  - Whether the consumer would benefit from policy enhancements and improvements, such as:
    - decreased premium or fees;
    - increased coverage duration; and
    - increased death benefit or income amount.
  - Whether the consumer has had another policy replacement, in particular, a replacement within the preceding 60 months.

Based on the information reviewed and disclosed above, I believe this replacement is suitable.

Sign Here		Date	
_	PRODUCER'S SIGNATURE		





Annuity Operations
PO Box 5720
Cincinnati, OH 45201-5720
toll free 800.433.1778
fax 888.220.2677
WSFinancialPartners.com

### **Financial Representative Best Interest Certification**

As	evic	denced by my signature below	<b>′</b> :					
OV	VNE	R'S NAME (First, Middle, La	st) (p	rinted) J	OINT OWN	ER'S	S NAME (First, Middle, Last) (printed) (if applicable)	
•	In	recommending this sales tran	sactio	n, I acted in the best in	iterest of t	the	Consumer.	
	<ul> <li>This sales transaction is based on my evaluation o</li> </ul>				the relevant suitability information of the Consumer.			
	<ul> <li>I acted with the care, skill, prudence and diligence that a prudent person acting in a like capacity and familiar with such matters would use under the prevailing circumstances.</li> </ul>					on acting in a like capacity and familiar with		
	0	•	pensa		_		ommendation. The amount of compensation related to this sales transaction did not	
	0	to meet the financial commit subaccounts to which funds	ments are a	s under the policy; and llocated at the time of t	that the p	arti tran	that the Consumer has the financial ability cular policy as a whole, the underlying saction, and riders and similar product onsumer's suitability information.	
	0	In the case of a replacemen	t of a	policy, I believe that the	e replacer	nen	t is suitable.	
•		ave informed the Consumer and unsaction, both favorable and u					tential consequences of the sales of limited to:	
	0	Guaranteed interest rate	0	Product restrictions		0	Index features	
	0	Availability of cash value	0	Non-guaranteed elen	nents	0	Limitations on interest returns	
	0	Surrender period and surrender charges	0	Potential charges for features of riders	and	0	Potential tax implications associated with various transactions	
•		ave disclosed to the Consume th favorable and unfavorable,					lity considerations and product information, dation.	
•	I h	ave documented the basis for	this r	ecommendation and th	ne facts ar	nd a	nalysis to support this recommendation.	
•	I h	ave adequate knowledge to m	ake t	his recommendation.				
•	I h	ave provided the Consumer w	ith th	e required compensation	on disclos	ure	S.	
•	of	the information collected, disc	losure	es made, documentatio	n regardi	ng t	Department of Financial Services, records he basis of this recommendation, and any is annuity contract recommendation.	
Pri	nt N	ame	A	GENT NAME				
Sig	gn H	ere	SIGNA	TURE OF AGENT			Date	



National Integrity Life Insurance Company
P.O. Box 5720
Cincinnati, OH 45201-5720
For assistance, call 800.433.1778

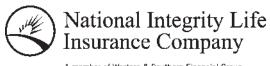
WSFinancialPartners.com

## **Sales Material Check List**

MAILING INSTRUCTIONS:	
Send this completed form to: REGULAR MAIL: National Integrity Life Insurance Company EXPRESS MAIL: National Integrity Life Insurance Company FAX NUMBER: 888.220.2677	
CONTRACT INFORMATION	
OWNER'S NAME (First, Middle, Last)	SOCIAL SECURITY NUMBER / TIN Check if TIN
SALES ILLUSTRATIONS	
Sales illustration(s) were presented in the sale. Please	e submit them with this form.
SALES MATERIALS	
Check the sales material(s) you provided to your client. You	do not need to submit a copy of these materials with this form
Client Brochure Product Summary	
List any additional sales materials that were provided to you	client:
Sales Material/Description	Form Number/Revision Date
AGENT SIGNATURE/CERTIFICATION	
I understand the use of unapproved sales material is a violat material previously approved for customer use by National Ir can be viewed on National Integrity's producer website or by any illustrations used in this sales were developed and previ provided the most current prospectuses (if applicable) to the	ntegrity Life Insurance Company (National Integrity), which calling my sales support representative. I further certify that ously approved by National Integrity. I also certify that I have
Copies of all sales material and illustrations used in this sale	were left with the customer.
Print NameAGENT/BROKER NAME	
Sign HereSIGNATURE OF AGENT/BROKER	Date



Fax 888.220.2677



A member of Western & Southern Financial Group

## DEPARTMENT OF FINANCIAL SERVICES OF THE STATE OF NEW YORK **DEFINITION OF REPLACEMENT**

	FORM A
IN ORDER TO DETERMINE WHETHER YOU ARE REPLACING OR OTHER STATUS OF EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRATO RECEIVE THE VALUABLE INFORMATION NECESSARY TO MAKE A CAIF YOU ARE CONTEMPLATING REPLACEMENT, THE AGENT/BROKER IS THE FOLLOWING QUESTIONS AND EXPLAIN ANY ITEMS THAT YOU DO I	ACTS, AND IN ORDER AREFUL COMPARISON REQUIRED TO ASK YOU
AS PART OF YOUR PURCHASE OF A NEW LIFE INSURANCE POLICY OF CONTRACT, HAS EXISTING COVERAGE BEEN, OR IS IT LIKELY TO BE:	R A NEW ANNUITY
1. LAPSED, SURRENDERED, PARTIALLY SURRENDERED, FORFEITE THE INSURER REPLACING THE LIFE INSURANCE POLICY OR ANI OR OTHERWISE TERMINATED?	NUITY CONTRACT,
2. CHANGED OR MODIFIED INTO PAID-UP INSURANCE; CONTINUED TERM INSURANCE OR UNDER ANOTHER FORM OF NONFORFEIT OTHERWISE REDUCED IN VALUE BY THE USE OF NONFORFEITU DIVIDEND ACCUMULATIONS, DIVIDEND CASH VALUES OR OTHER YES	TURE BENEFIT; OR JRE BENEFITS, R CASH VALUES?
3. CHANGED OR MODIFIED SO AS TO EFFECT A REDUCTION EITHE THE EXISTING LIFE INSURANCE OR ANNUITY BENEFIT OR IN THI THE EXISTING LIFE INSURANCE OR ANNUITY BENEFIT WILL CON	E PERIOD OF TIME ITINUE IN FORCE?
4. REISSUED WITH A REDUCTION IN AMOUNT SUCH THAT ANY CAS RELEASED, INCLUDING ALL TRANSACTIONS WHEREIN AN AMOU ACCUMULATIONS OR PAID-UP ADDITIONS IS TO BE RELEASED OF THE EXISTING POLICIES?	INT OF DIVIDEND ON ONE OR MORE
5. ASSIGNED AS COLLATERAL FOR A LOAN OR MADE SUBJECT TO WITHDRAWAL OF ANY PORTION OF THE LOAN VALUE, INCLUDIN WHEREIN ANY AMOUNT OF DIVIDEND ACCUMULATIONS OR PAID BE BORROWED OR WITHDRAWN ON ONE OR MORE EXISTING P	G ALL TRANSACTIONS D-UP ADDITIONS IS TO OLICIES?
6. CONTINUED WITH A STOPPAGE OF PREMIUM PAYMENTS OR RELAMOUNT OF PREMIUM PAID? ☐ YES	
IF YOU HAVE ANSWERED YES TO ANY OF THE ABOVE QUESTIONS, A REPOSEINED BY NEW YORK INSURANCE REGULATION 60 HAS OCCURRED OCCUR AND YOUR AGENT/BROKER IS REQUIRED TO PROVIDE YOU WITH NOTICE REGARDING REPLACEMENT OR CHANGE OF LIFE INSURANCE FOR CONTRACTS. YOU WILL ALSO RECEIVE A COMPLETED DISCLOSURE STATHAN THE TIME YOUR NEW POLICY OR NEW CONTRACT IS DELIVERED.	OR IS LIKELY TO H THE <u>IMPORTANT</u> POLICIES OR ANNUITY
Signature of Applicant	Date
Signature of Applicant	Date
TO THE BEST OF MY KNOWLEDGE, A REPLACEMENT IS INVOLVED IN YES	
Signature of Agent/Broker	Date

National Integrity Life Insurance Company PO Box 5720

Cincinnati, OH 45201-5720

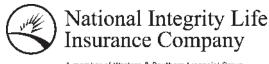
Fax 888.220.2677

## **Authorization to Disclose Contract Information**

For Home Office Use Only Contract Number Date								
<b>AUTHORIZATION DIS</b>	SCLOSURE							
In accordance with New York State Department of Financial Services Regulation No. 60, please furnish, directly to National Integrity at the address shown above, the information needed to complete the New York State Disclosure Statement. New York insurance companies are required to complete the New York State Disclosure Statement within 20 calendar days. If National Integrity does not receive the disclosure information from you within 20 calendar days, an approximation will be completed.								
OWNER/APPLICANT	JOINT OWN	ER INFORMATI						
Name				Security Number/TIN (optional)	Date of Birth			
Address			City		State	Zip		
Joint Owner Name (if a	applicable)		Social	Security Number/TIN (optional)	Date of Birth			
<b>EXISTING CARRIER</b>	INFORMATIO	N (If multiple c	arriers	, use separate forms)				
Name			Contra	act Number(s)	☐ Life ☐ Annuity			
Address			City		State	Zip		
AGENT/BROKER INF	ORMATION							
Name			Agent/	Broker's Firm				
Address			City		State	Zip		
Telephone			Fax		Agent ID Number			
SIGNATURE								
Owner/Applicant Signa	ature				Date			
Joint Owner/Applicant	Signature (if a	pplicable)			Date			
ADDITIONAL INFORI	MATION AND	PRODUCT NA	ME (Re	quired) (check a box in each s	ection)			
IRS Plan Type	Product Nam	e (Select One)		☐ IncomeSource® Single Prem	ium Immediate /	Annuity		
☐ Tax Qualified or	☐ AnnuiChoi	ice®		☐ IncomeSource Select Deferr	red Income Annu	ıity		
■ Nonqualified	□ Pinnacle			☐ SeniorSelect	☐ SPDA Serie	es II*		
Reg.60 Process	□ VAROOM	®		☐ AnnuiQuest (Bank Only)*	☐ MultiVantag	je®*		
☐ 1-Step	☐ SmartStep	(Bank Only)		☐ New Momentum*	☐ SmartSelec	t*		
☐ 2-Step	☐ Other			*List GRO/Guar. Period(s)				
The Estimated Amour	nt is \$	W	hich re	presents:   The Entire Amount	☐ A Partial Ar	mount		
Proceeds Applied to	☐ New Cont	ract 🔲 Exis	sting Na	ational Integrity Contract #				

NI-00-4041-2106 Page 1 of 1





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DEPARTMENT OF FINANCIAL SERVICES OF THE STATE OF NEW YORK

IMPORTANT NOTICE REGARDING REPLACEMENT OR CHANGE OF LIFE INSURANCE
POLICIES OR ANNUITY CONTRACTS.

**FORM F** 

### THIS NOTICE IS FOR YOUR BENEFIT AND REQUIRED BY INSURANCE REGULATION NO. 60

YOU ARE CONTEMPLATING THE PURCHASE OF A LIFE INSURANCE POLICY OR ANNUITY CONTRACT IN CONNECTION WITH THE SURRENDER, LAPSE OR CHANGE OF EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS. THE AGENT OR BROKER IS REQUIRED TO GIVE YOU THIS NOTICE. A SIGNED DISCLOSURE STATEMENT WILL ALSO BE PROVIDED TO YOU CONTAINING THE SUMMARY RESULT COMPARISON FOR THE NEW LIFE INSURANCE POLICY OR ANNUITY CONTRACT AND ANY LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS TO BE CHANGED THAT SETS FORTH THE FACTS OF THE TRANSACTION AND ITS ADVANTAGES AND DISADVANTAGES TO YOU. YOUR DECISION COULD BE A GOOD ONE OR A MISTAKE - SO MAKE SURE YOU UNDERSTAND THE FACTS. YOU SHOULD:

- CAREFULLY STUDY THE DISCLOSURE STATEMENT, WHICH INCLUDES A SUMMARY RESULT COMPARISON, UNTIL YOU ARE SURE YOU UNDERSTAND FULLY THE EFFECT OF THE TRANSACTION. THE DISCLOSURE STATEMENT IS REQUIRED TO BE PROVIDED TO YOU NO LATER THAN UPON DELIVERY OF THE POLICY OR CONTRACT.
- 2. ASK THE COMPANY, AGENT OR BROKER FROM WHOM YOU BOUGHT YOUR EXISTING LIFE INSURANCE POLICIES OR ANNUITY CONTRACTS TO REVIEW WITH YOU THE TRANSACTION. YOU MAY BE ABLE TO EFFECT THE CHANGES YOU DESIRE MORE ADVANTAGEOUSLY WITH THEM.
- CONSULT YOUR TAX ADVISOR. THERE MAY BE UNFAVORABLE TAX IMPLICATIONS
  ASSOCIATED WITH THE CONTEMPLATED CHANGES TO YOUR EXISTING LIFE
  INSURANCE POLICIES OR ANNUITY CONTRACTS.

As a general rule, it is often not advantageous to drop or change existing coverage in favor of new coverage, whether issued by the same or a different insurance company. Some of the reasons it may be disadvantageous are:

- 1. The amount of the annual premium under an existing life insurance policy may be lower than that called for by a new life insurance policy having the same or similar benefits. Any replacement of the same type of policy will normally be at a higher premium rate based upon the insured's then attained age.
- 2. Since the initial costs of a life insurance policy are charged against the cash value increases in the earlier life insurance policy years, the replacement of an old life insurance policy by a new one results in the policyholder sustaining the burden of these costs twice. Annuity contracts usually contain provision for surrender charges, therefore a replacement involving annuity contracts may result in the imposition of surrender charges.
- 3. The incontestable and suicide clauses begin anew in a new life insurance policy. This could result in a claim being denied under the new life insurance policy that would have been paid under the life insurance policy that was replaced.
- 4. An existing life insurance policy or annuity contract often has more favorable provisions than a new life insurance policy or annuity contract in areas such as loan interest rate, settlement options, disability benefits and tax treatment.
- 5. There may have been changes in your health since the purchase of the existing coverage.
- 6. The insurance company with which you have existing coverage can often make a desired change on terms that would be more favorable than if you replaced existing coverage with new coverage.

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YOU HAVE THE RIGHT, WITHIN 60 DAYS FROM THE DATE OF DELIVERY OF A NEW LIFE INSURANCE POLICY OR ANNUITY CONTRACT, TO RETURN IT TO THE INSURER AND RECEIVE AN UNCONDITIONAL FULL REFUND OF ALL PREMIUMS OR CONSIDERATIONS PAID ON IT, OR IN THE CASE OF A VARIABLE OR MARKET VALUE ADJUSTMENT POLICY OR CONTRACT, A PAYMENT OF THE CASH SURRENDER BENEFITS PROVIDED UNDER THE POLICY OR CONTRACT, PLUS THE AMOUNT OF ALL FEES AND OTHER CHARGES DEDUCTED FROM GROSS CONSIDERATIONS OR IMPOSED UNDER THE LIFE INSURANCE POLICY OR ANNUITY CONTRACT, AND MAY HAVE THE RIGHT TO REINSTATE OR RESTORE ANY LIFE INSURANCE POLICIES AND ANNUITY CONTRACTS THAT WERE SURRENDERED, LAPSED OR CHANGED IN THE TRANSACTION TO THEIR FORMER STATUS TO THE EXTENT POSSIBLE AND IN ACCORDANCE WITH THE INSURER'S PUBLISHED REINSTATEMENT RULES TO THE EXTENT SUCH RULES ARE NOT INCONSISTENT WITH THE PROVISIONS OF 11 NYCCR PART 51 (INSURANCE REGULATION 60).

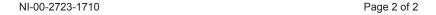
<u>IMPORTANT:</u> THIS RIGHT SHOULD <u>NOT</u> BE VIEWED AS REINSTATING OR RESTORING YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT TO THE SAME CONDITION AS IF IT HAD NEVER BEEN REPLACED. THERE MAY BE CONSEQUENCES IN REINSTATING OR RESTORING YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT, INCLUDING BUT NOT LIMITED TO:

- THE RIGHT TO REINSTATE OR RESTORE YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT APPLIES ONLY TO COMPANIES SUBJECT TO NEW YORK INSURANCE LAWS;
- YOUR LIFE INSURANCE POLICY OR ANNUITY CONTRACT IS SUBJECT TO YOUR SPECIFIC COMPANY'S REINSTATEMENT RULES, WHICH MAY VARY FROM COMPANY TO COMPANY. THESE RULES MAY REQUIRE PAYMENT OF BOTH PREMIUM AND INTEREST; HOWEVER, YOU WILL NOT BE SUBJECT TO EVIDENCE OF INSURABILITY, OR A NEW CONTESTABLE OR SUICIDE PERIOD;
- YOU MAY NOT RECEIVE THE INTEREST OR INVESTMENT PERFORMANCE DURING THE PERIOD THE LIFE INSURANCE POLICY OR ANNUITY CONTRACT WAS REPLACED; AND
- THERE MAY BE UNFAVORABLE FEDERAL INCOME TAX CONSEQUENCES AS A RESULT OF THE REINSTATEMENT OF YOUR LIFE INSURANCE POLICY OR ANNUITY CONTACT.

IMPORTANT: IN THE CASE OF A VARIABLE OR MARKET VALUE ADJUSTMENT POLICY OR CONTRACT, THE VALUE OF THE POLICY OR CONTACT MAY INCREASE OR DECREASE DURING THE 60 DAY PERIOD DEPENDING ON THE PERFORMANCE OF THE UNDERLYING INVESTMENTS, WHICH MAY AFFECT THE VALUE OF THE REFUND YOU RECEIVE.

I HEREBY ACKNOWLEDGE THAT I READ THE ABOVE "IMPORTANT NOTICE" AND HAVE RECEIVED A COPY OF THE SAME.

Signature of Applicant	Date
Signature of Applicant	Date





### National Integrity Life Insurance Company PO Box 5720

Cincinnati, OH 45201-5720

Fax 888.220.2677

## Department of Financial Services of the State of New York Disclosure Statement (Annuity to Annuity Replacement Only)

FORM C1, PAGE 1

IMPORTANT - IT MAY <u>NOT</u> BE IN YOUR BEST INTEREST TO SURRENDER, LAPSE, CHANGE OR BORROW FROM EXISTING ANNUITY CONTRACTS IN CONNECTION WITH THE PURCHASE OF A NEW ANNUITY CONTRACT WHETHER ISSUED BY THE SAME OR A DIFFERENT INSURANCE COMPANY.

- THIS DISCLOSURE STATEMENT IS REQUIRED TO BE PROVIDED TO YOU BY NO LATER THAN DELIVERY OF THE NEW ANNUITY CONTRACT. PLEASE REVIEW THIS DOCUMENT CAREFULLY, AS IT CONTAINS IMPORTANT INFORMATION COMPARING YOUR EXISTING CONTRACT TO THE NEW CONTRACT.
- IMPORTANT 60 DAY REFUND PERIOD:
  - WITHIN 60 DAYS FROM THE DATE OF DELIVERY OF YOUR NEW ANNUITY CONTRACT, YOU HAVE THE RIGHT TO RETURN IT AND RECEIVE A REFUND IF YOU ARE NOT SATISFIED WITH THE NEW CONTRACT. FOR FURTHER DETAILS ON THE TERMS OF THE REFUND, SEE THE <u>IMPORTANT</u> NOTICE FORM PROVIDED TO YOU WHEN YOU APPLIED FOR YOUR NEW CONTRACT.
- PLEASE CONTACT THE COMPANY, AGENT/BROKER IF YOU HAVE ANY QUESTIONS.

FOR YOUR PROTECTION, the Department of Financial Services of the State of New York requires that you be given the <u>IMPORTANT</u> Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts and the Definition of Replacement forms at the time you apply for your coverage. This Disclosure Statement, which contains information on all proposed and existing coverage affected, may be provided to you at the time you apply for your coverage or at a later date, <u>but</u> no later than at the time of contract delivery.

APPLICANT AND AGENT/BROKER INFORI	MATION		
Name of Applicant(s)	Telephone		
Address	City	State	Zip
Name of Agent/Broker			
Company			
Address	City	State	Zip
Telephone	Fax		



DISCLOSURE ST	ATEMENT (Continued)		F	ORM C1, PAGE 2					
The Information on Existing Coverage on This Form Was Obtained From									
☐ The following replaced company(ies)									
	if the following replaced compa	nny(ies) failed to p	rovide information	n in the					
prescribed time									
	RIPTION OF TRANSACTION	AS (	OF DATE						
The Proposed Annuity Contract		Existi	ng Contracts Af	fected					
		1	2	3					
National Integrity	Company Name								
800.433.1778	Customer Service Phone Number								
	Annuity Contract Number								
☐ Immediate ☐ Deferred ☐ Fixed ☐ Income (DIA) ☐ Variable	Type of Annuity	☐ Immediate ☐ Deferred ☐ Fixed ☐ Income (DIA) ☐ Variable	☐ Immediate ☐ Deferred ☐ Fixed ☐ Income (DIA) ☐ Variable	☐ Immediate ☐ Deferred ☐ Fixed ☐ Income (DIA) ☐ Variable					
☐ Combination Fixed/Variable		☐ Combination Fixed/ Variable	☐ Combination Fixed/ Variable	Combination Fixed/ Variable					
	Annuity Issue Date								
%	Current Crediting Rate (If Applicable)	%	%	%					
%	Guarantee Rate (If Applicable)	%	%	%					
\$	Account Value	\$	\$	\$					
N/A	Minus Surrender Charge (If Any)¹	\$	\$	\$					
N/A	Plus/Minus Market Value Adjustment (If Any)	\$	\$	\$					
N/A	Equals Surrender Value	\$	\$	\$					
ADDITIONAL INF	ORMATION (Required)			<u> </u>					
IRS Plan Type	Product Name (Select One)								
(Check Box)	□ AdvantEdge □ N	/lultiVantage®	☐ SmartS	elect					
☐ Tax Qualified or	•	lew Momentum	☐ SmartS	tep (Bank Only)					
□ Nonqualified	☐ AnnuiQuest (Bank Only) ☐ F	Pinnacle	☐ SPDA S	Series II					
·	☐ IncomeSource® Single Premiu	um Immediate Ann	uity 🔲 VAROC	)M®					
	☐ IncomeSource Select Deferred Income Annuity ☐ Other								

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Surrender charge should include any administrative and cummulative rider charges included and should also be included in item 4 on page 5 of this Statement.

## Section 2. SUMMARY RESULT COMPARISON<sup>2</sup> - Do not complete if purchasing an Immediate Annuity or Deferred Income Annuity.

The Proposed Annuity				If You Continue Your Existing Annuity(ies) <sup>3</sup>						
Surrender V	/alue to b	e Inves	sted \$			Current Val	ue \$			
	Hypothetical Rates of Return						Hypothetical Rates of Return			
If Fixed Annuity					If Fixed An	nuity	If Vari	able An	nuity⁴	
<b>▼</b>	→ +	<b>V</b>	+	▼		<b> </b>	→ ▼	<b>\</b>	+	₩
At Guaranteed Rate	At Current Rate⁵	@ 0%	@ 6%	@ 12%		At Guaranteed Rate	At Current Rate⁵	@ 0%	@ 6%	@ 12%
					SURRENDER VALUE <sup>6</sup>					
\$	\$	\$	\$	\$	In 1 Year	\$	\$	\$	\$	\$
\$	\$	\$	\$	\$	In 3 Years	\$	\$	\$	\$	\$
\$	\$	\$	\$	\$	In 5 Years	\$	\$	\$	\$	\$
\$	\$	\$	\$	\$	In 10 Years	\$	\$	\$	\$	\$
					DEATH BENEFIT					
\$	\$	\$	\$	\$	In 1 Year	\$	\$	\$	\$	\$
\$	\$	\$	\$	\$	In 3 Years	\$	\$	\$	\$	\$
\$	\$	\$	\$	\$	In 5 Years	\$	\$	\$	\$	\$
\$	\$	\$	\$	\$	In 10 Years	\$	\$	\$	\$	\$

- 2 Calculations for both current and proposed policies are based on current values and do not include possible future additional deposits or withdrawals.
- If more than one policy is being replaced, the figures shown reflect the aggregate total of the values for policies currently in force on the dates shown on page 2.
- 4 Note that the annual investment rates need to be reduced by management and other fund expenses and other contractual charges (other than surrender charge).
- 5 Since the fixed rate declared is subject to change at any time, the rate actually declared in effect on the date of issue may differ from the current rate indicated above, and the return received on the investment may differ from our current rate.
- 6 Surrender values will vary if a Market Value Adjustment (MVA) is applicable. An MVA will increase or decrease these values, and is applied to full surrenders, partial withdrawals, transfers or annuitizations made more than 30 days before the expiration of a Guaranteed Period. An MVA is not applied to partial withdrawals that are within the Free Withdrawal Amount.

NI-00-2721-1908 Page 3 of 5



## Section 3. SUMMARY RESULT COMPARISON<sup>2</sup> - Only complete if purchasing an Immediate Annuity or Deferred Income Annuity.

The Proposed Annuity		If You Annuitize Your Existing Annuity(ies) <sup>3</sup>
Surrender Value to be Invested		Current Value
\$		\$
\$	Annuity Payment Amount	\$
	Payment Frequency	
	Payout Option	
%	Annual Increase % (If Any)	%

## If You Continue Your Current Annuity(ies) and DO NOT Annuitize Your Annuity(ies)

	Fixed	Annuity	Variable Annuity⁵					
	At Guaranteed Rate	At Current Rate <sup>6</sup>	@ 0%	@ 6%	@ 12%			
SURRENDER VALUE <sup>6</sup>								
In 5 Years	\$	\$	\$ \$					
In 10 Years	\$	\$	\$	\$	\$			
DEATH BENEFIT								
In 5 Years	\$	\$	\$	\$	\$			
In 10 Years	\$	\$	\$	\$	\$			

You should determine whether it would be more advantageous to annuitize your existing deferred annuity contract according to the terms of the original contract. This may also allow you to avoid a surrender charge. Once an immediate annuity converts into a stream of income payments and it cannot be surrendered. After the contract is issued, the terms of your annuity, such as the Income Payment Option, payment amount, or payment frequency, cannot be changed and you cannot withdraw any part of your annuity.

NI-00-2721-1908 Page 4 of 5



DISCLOSU	RE STA	IEMEN	(Conti	nuea)						-ORM C1	, PAGE 5
A CENT/PP	NED'S	STATEM	IENT								
AGENT/BROKER'S STATEMENT  1. The primary reason(s) for recommending the new annuity contract is (are)											
'	,	( )		0		,		( )			
0.71		•••				P 0	1 ' ''				
2. The existi	ng annu	ity contr	act canr	not meet	tne app	licant's	objective	es becau	ise		
3. The adva	ntages c	of continu	uing the	existing	annuity	contrac	t withou	t change	s are		
4. The surre	nder cha	rne if m	v client	renlaces	his or h	er existiı	ng annui	ity contra	ct is	% or \$	
5. The new a			<u> </u>								
(Describe charge is	percent	tage rate	e of surre	ender ch	narge for	each ye	ear in wh	nich a su	rrender	•	
Charge is	IIIposec	J. <i>)</i>		Cont	tract An	nivorea	r\/				
Year	0	1	2	3	4	5	6	7	_	T — T	
Percentage	%	%	%	%	%	%	%	%	%	%	%
Explain, if no	ecessary	/							1		
Remarks											
☐ Sales ma	aterial wa	as used	for this	sale.							
☐ No sales		•				•	used in	this sale	-		
☐ No sales											
If more than		_	_				_				
new annuity additional ar											
annuity cont	-				-				-		_
list of such in				•				•			•
accompany						ing insu	rer. Cop	ies of the	esales	materials	, and
any proposa											
I have perso and ability.	nally co	mpleted	this forr	m and ce	ertify tha	t it is co	rrect to t	the best	of my k	nowledge	<b>,</b>
Signature of	Agent/E	 Broker								Date	
	-										

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